

# DAMACO GROUP<sup>®</sup>

bringing excitement to the food business



**food  
processing**



**food  
distribution**



**nutrient  
science**

GLOBAL PRESENCE, LOCAL SERVICE



## Welcome to a **start-up** that has been in business for over fifty years.

### Come again?

“Yes, the start-up period is long behind us, but we still have the pioneering drive.

Our roots? Chickens. In **1964** we started with Kipco and we are still using the name. Today we are a solid global player in the food business: Damaco Group, the powerful locomotive for 3 business units.

Excelling at **food processing** at home in the world of **food distribution** and carving out a niche for ourselves in **nutrient science**.

### Facts:

**€213 million**  
yearly turnover

**16 entities**  
around the world  
to guarantee you  
the best local support

**152 countries**  
worldwide export

**220 employees**  
of 21 different nationalities

# Did you know that we...



## **Premium Quality**

... produce and deliver top quality for top partners



## **Patented Plastic Detection**

... are the only MDM producer who installed plastic detection in their production process



## **Patented Production Process**

... developed and constructed our own processing lines



## **Best Practice**

... aim for premium service today, tomorrow, together in all the Damaco Group levels



## **CR10 Certificate**

... are the first company within the food industry to receive this certification



## **Zero Waste Policy**

... redesign our resource life cycles so that all products are reused



## **Packaging**

... only use economical and ecological packaging



## **Product & Technical support**

... have our own in-house meat technologist, Master Butcher or technical manager

# Always loyal to our basic philosophy: customers **first, last and always.**

**Count on us.**

## **Return**

You expect results, you want to reap the benefits. **Your growth is at the centre of everything we do.**

## **Trust**

We must earn your trust. Trust in the quality of our products, in our knowledge of local markets and challenges, in the added value of good personal contacts.

**We continually invest in our commitment.**

## **Excitement**

Who do you prefer to work with? With boring number crunchers or **lively, passionate professionals**, who know their trade inside and out, who want to share their know-how with you and go that extra mile to help you grow?

## **Interplay**

We strongly believe in the power of interplay: between the various departments of our group, between ourselves and our customers.

**Together we achieve more, together we feed each other and grow.**

**How can I challenge the Damaco Group to further grow my business?  
Food for thought.**



# DAMACO GROUP®



**food processing**



**food distribution**



**nutrient science**



**KIPCO DAMACO®**  
member of Damaco Group



**KIPCO DAMACO®**  
member of Damaco Group



**DAMACO®**  
member of Damaco Group

*Bistro Belgique®*



**EMPRO EUROPE**  
member of Damaco Group



**aphasol**

## Damaco Group since 1964

INTERNATIONAL PLAYER

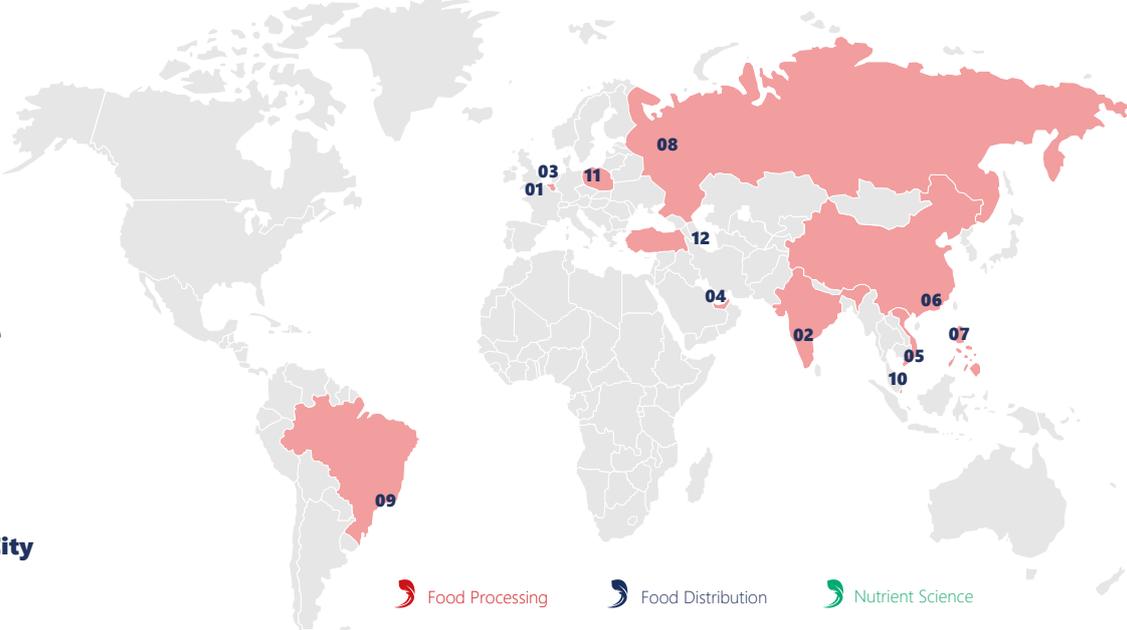
**01**  **Oostrozebeke**  
BELGIUM

**02**  **Bangalore**  
INDIA

**03**  **Dendermonde**  
BELGIUM

**04**  **Dubai**  
U.A.E.

**05**  **Ho Chi Minh City**  
Vietnam



**06**  **Hong Kong**  
CHINA

**07**  **Manila**  
PHILIPPINES

**08**  **Moscow**  
RUSSIA

**09**  **Sao Paulo**  
BRAZIL

**10**  **Singapore**  
SINGAPORE

**11**  **Warsaw**  
POLAND

**12**  **Izmir**  
TÜRKIYE

 Food Processing

 Food Distribution

 Nutrient Science



bringing excitement to the food business

# food processing

**MEAT PRODUCTS**

FRESH FROZEN





# food processing



## KIPCO DAMACO®

member of Damaco Group



“In FOOD PROCESSING,  
with our leading brand

**Kipco-Damaco** we are one of the largest producers in the world of mechanically deboned chicken and turkey meat for processing. Our product range consists of poultry MDM/MSM, BAADER and skin.”

## MDM / MSM

**Kipco-Damaco** uses a special soft production method to produce mechanically deboned meat (MDM) with a texture of +/-2 mm. This process guarantees the protein level of our MDM chicken and MDM turkey, making them suitable as stand-alone products, or for combining with other **Kipco-Damaco** products, such as Baader meat. As this production process also promotes binding and water absorption, our MDM meats are perfect for use in frankfurters, mortadella, nuggets, as well as canned and luncheon meat products.



**CHICKEN MDM**  
601 - +/- 2mm



**TURKEY MDM**  
602 - +/- 2mm



### Our USPs

- › Unparalleled texture
- › High proteins
- › High PH value



### Applications

- › Fine emulsion products
- › Mortadella
- › Luncheon meat
- › Frankfurter, hotdog



**KIPCO DAMACO®**  
member of Damaco Group



## BAADER

Would you like to add more texture to your products? Look no further than **Kipco-Damaco** products. Our chicken Baader, turkey red meat and chicken white meat are top of the line. With texture from 4-5 mm, they are perfect for meatballs, hamburger patties and a must for medium-fine sausages. Among the right combination of our **Kipco-Damaco** MDM, Baader or other meat types, your products will reach a level of quality that will satisfy any market demands.



**CHICKEN BAADER**  
605 - +- 4mm



**TURKEY BAADER**  
604 - +- 4mm



### Our USPs

- › Unparalleled texture
- › High proteins
- › High PH value



### Applications

- › Burgers
- › Meatballs
- › Coarse products



**CHICKEN WHITE MEAT**  
606 - +- 4mm



**WHITE CHICKEN BAADER**  
609 - +- 4mm



### Our USPs

- › Unparalleled texture
- › High proteins
- › High PH value



### Applications

- › Nuggets
- › Chicken cutlets
- › Steak
- › White filet colour products



## BAADER continued from previous page



**TURKEY RED MEAT**  
603 - +- 4 à 5mm



**POULTRY BONECAKE**  
611



### Our USPs

- › Unparalleled texture
- › High proteins
- › High PH value
- › Low fat



### Applications

- › Salami
- › Burgers
- › Mix & coarse aproducts



### Our USPs

- › High PH value



### Applications

- › Rendering
- › Petfood

## MASTER BUTCHER Lambert Voss



As a leading company in the meat industry, Kipco-Damaco has its own Meat Technologist, also known as a Master Butcher or 'Fleischmeister' in German.

Get to know  
Master Butcher  
Lambert Voss?

Kipco-Damaco invests in its food technology department and pilot center to ensure our food processing and machinery offer our customers the best solutions to the issues and challenges they face. Our sales managers continuously attend regular training courses to ensure they have the knowledge, information and insight to keep our customers up to date, and ensure they have the access to cutting-edge technology that makes a genuine difference.



**KIPCO  
DAMACO**  
member of Damaco Group



## CHICKEN / TURKEY SKIN

Is the binding in your product as effective as it could be? The right turkey or chicken skin contains the high level of proteins and collagen needed to help binding. And it's full of flavour. Working with these raw, natural materials also drives costs down. The definition of a win-win situation!



**CHICKEN SKIN**  
607



**TURKEY SKIN**  
608



**TURKEY SKIN BAADER**  
610 - +- 5mm



### Our USPs

- › Manually selected
- › Freshness



### Applications

- › High collagen
- › Economic fat replacement



# food processing



Chicken



Turkey



Multivac

## ECOLOGICAL PACKAGING : MULTIVAC

### (USP) Our USPs

- › Anti-oxidation
- › Better & longer preservation of product colour & freshness by the time it arrives to your could store
- › Economical: less unpacking, less labour costs
- › Ecological: less waste on packing material
- › Automatic packing: hygienic & sanitary

## Watch the video

Curious to see the production process of Kipco-Damaco?

Follow the complete production process in this clear animation film, as if you were there yourself. Click the button and find out all about it!



**KIPCO DAMACO**  
member of Damaco Group

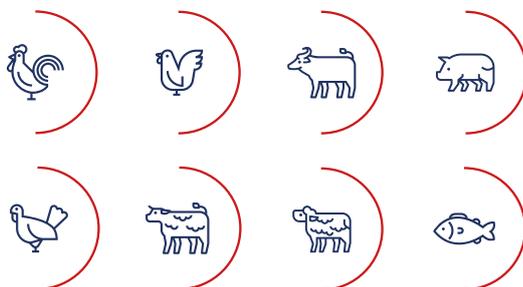


bringing excitement to the food business

# food distribution

**MEAT PRODUCTS**

FRESH FROZEN





## KIPCO DAMACO®

member of Damaco Group

With a well-organised network of slaughterhouses and suppliers, Kipco-Damaco is proud to offer a wide range of chicken and turkey products. They include the livers, gizzards, upper backs and tails, all packed to customer and market demand. **You'll benefit from our guaranteed quality and flexible approach to distribution.**



## POULTRY CUTS PACKING



**TURKEY NECKS**



**CHICKEN UPPERBACKS**



**TURKEY TAILS**



**CHICKEN WINGS**



# food distribution



## CHICKEN



As long-standing players in the poultry industry, Kipco-Damaco is proud to be able to **supply any frozen chicken products, of any origin and in any packaging**. Just let us know what you require. We source, pack and process chicken cuts from all over Europe and North and South America, with halal certification when desired and always at the best possible price.



**GRILLER**



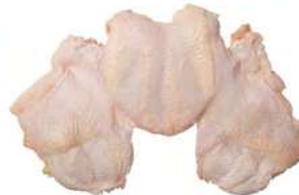
**DRUMSTICK**



**LEG QUARTER**



**BREAST**



**SHAWARMA**



**FEET**

**LEG MEAT**

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## TURKEY



Since entering the food industry as a turkey processing plant in 1969, Damaco has acquired world-class expertise, knowledge and insight into frozen turkey products. We make the absolute most of the versatility of turkey, offering **a complete assortment of different cuts for all markets around the world**.



**THIGH MEAT**



**BREAST FILLET**



**WING 3J**



**MIDWING**



**DRUMSTICK**



# food distribution



## HEN STANDARD & BREEDER

What are your needs? We will respond with products from anywhere in North and South America, Europe or the Middle East. We have a proven **network of quality hen producers at hand, ready to deliver** whatever your needs may be, whenever you may need them. With Kipco-Damaco, you'll always have what you're looking for at the highest level of quality.



WHOLE HEN



FEET



DRUMSTICK



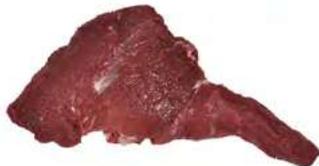
WING



LEG QUARTER

## BEEF & BUFFALO

Through Damaco Foods Brazil, the Damaco Group provides you with everything from **the best frozen beef cuts** to processing offal from South America, Australia and the USA. Our extensive network of European producers is always ready to fill in any gaps. Damaco Group is the perfect partner when you need to source frozen buffalo meat. Damaco Foods Dubai has been selling a lot of buffalo meat on the GCC markets for several years. That is why we have decided to develop our own buffalo meat brand, **Al Raed** - which means 'Leader' in Arabic. We produce various juicy pieces such as top, tenderloin, forehead, silver lace, steak and livers.



RUMP



TOPSIDE



BRISKET



TENDERLOIN



SHIN SHANK





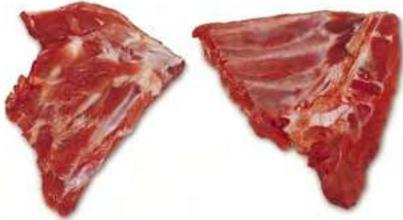
# food distribution



## PORK



With its origins in the heart of the Belgian pork-producing regions, there's no better guarantee than Damaco Group for top-quality pork meat. With our wealth of experience, **you rely on us for the best possible offers and prices, as well as absolute control and knowledge to ensure you receive the quality of product you expect.** With a strong network that includes European and North and South American pork producers, we are always ready to fill your order and exceed your expectations.



**SHOULDER RIBLETS**



**FEET**



**BELLY RIB**



**BACKBONE**



## LAMB & MUTTON



There are a few countries that are renowned for their lamb and mutton: Spain, Australia, New Zealand and Ireland. They are also where the Damaco Group has established business relationships with **selected and reputable suppliers who guarantee top quality.** The growth and satisfaction of our customers in the Middle East is a testament to the quality we deliver, time after time.



**CUTLETS**



**FOREQUARTER**



**6 WAY CUT**



**CARCASS**



**LEG**



## FISH & SEAFOOD



Damaco **offers a wide variety of frozen fish and seafood.** We have developed extensive knowledge of suppliers for different species from different origins to ensure you have exactly what you're looking for anytime you need it.



**HORSE MACKEREL**



**MACKEREL**



**SEA BREAM**



**TILAPIA**





bringing excitement to the food business

# food distribution

**POTATO PRODUCTS**  
FROZEN





# food distribution

There's no denying the 'potato culture' in Belgium: our heritage of perfect soil structure and impeccable know-how has led us to becoming masters of potatoes. As your supplier and partner, Kipco-Damaco is committed to delivering the quality you require. Our wide range of products - and packaging solutions - help you investigate all the opportunities of your market. We support you on every step of the journey.



## FRENCH FRIES & POTATO PRODUCTS



**FRENCH FRIES 7x7mm**



**FRENCH FRIES 9x9mm**



**FRENCH FRIES 12x12mm**



**CRUNCHY COATED FRENCH FRIES 7x7mm  
(SALTED)**



**CRUNCHY COATED FRENCH FRIES 9x9mm  
(SALTED)**



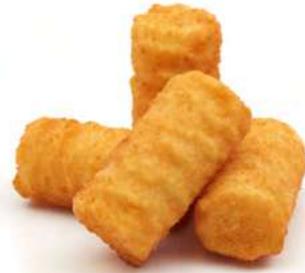
**HASH BROWNS**



# food distribution



**TOTTERS**  
(MINI-HASH BROWNS)



**CROQUETTES**



**CRINKLE CUT**



**STEAKHOUSE**



**SPICY WEDGES**



**Bistro Belgique®**



**DAMACO®**  
member of Damaco Group





# food distribution



## PACKAGING POSSIBILITIES



**BISTRO BELGIQUE**  
2.5 KG & 1 KG



**DAMACO**  
2.5 KG & 1 KG



**PICO**  
2.5 KG



**ELLY'S**  
2.5 KG & 1 KG



**DAMACO**  
member of Damaco Group





bringing excitement to the food business

# food distribution

**VEGETABLES**

FRESH FROZEN





# food distribution



The market for frozen vegetables has been growing continuously around the world. Damaco Group guaranteeing quality from seed to harvest, we are preserving the best of nature, for people and planet. Our frozen product range undergoes constant testing and improvements to ensure it fulfils the high requirements of our customers, while reaching retail and food-service packaging requirements and responding to market demand. Freshness and quality are key factors at every step in our processes.



## FROZEN VEGETABLES



**DAMACO**<sup>®</sup>  
member of Damaco Group



*Bistro Belgique*<sup>®</sup>



**BROCCOLI**



**BRUSSELS SPROUTS**



**BABY CARROTS**



**CARROT CUBES**



# food distribution



**CARROT SLICES**



**CAULIFLOWER**



**GREEN PEAS**



**SPINACH**



**GREEN BEANS**



**CORN**



**CUT GREEN BEANS**



**2 WAY MIX**



**3 WAY MIX**



**4 WAY MIX**



bringing excitement to the food business



# food distribution

**CONVENIENCE PRODUCTS**

FROZEN





# food distribution



Our evening meals have changed. The concepts of shared food, finger foods and even small bite-sized snacks are quite the modern trend. Younger generations see this approach to eating as part of their culture. The Damaco Group have responded by preparing a range of high-quality appetiser products for launch in your market. Our packaging solutions are honed to food-service and retail requirements following the desires of customers worldwide.



## CONVENIENCE PRODUCTS



**CHILLI CHEESE NUGGETS**



**JALAPENO HOT CHEDDAR CHEESE**



**JALAPENO RED HOT**





# food distribution



**MOZZARELLA STICKS**



**ONION RINGS HOT 'N SPICY**



**ONION RINGS PREFORMED**



**TEEZERS OLÉ**





bringing excitement to the food business

# nutrient science





## EMPRO EUROPE NV

Empro Europe is specialised in the production of **poultry based high quality proteins and fats for aquafeed, petfood and livestock feeds**. In our fully dedicated poultry facility we employ state-of-the-art technology and in house developed patented production processes to meet the expectations of our clients: highly functional, tailor made and reliable sustainable protein sources.



**PETFOOD**



**AQUACULTURE**



**LIFESTOCK**



## aphasol

Aphasol™ is a range of **organic biostimulants** to help combat the effects of climate change on yields and product quality, while making agriculture more sustainable.

Aphasol™ biostimulants help farmers **maintain and even increase their yields** under these challenging new conditions, or when faced with increasing restrictions on the use of fertilisers and crop protection products.

### Maximise your crop potential with the best biostimulant!



POTATOES



ONIONS/SHALLOTS



CARROTS



APPLES/PEARS/



LEEK



PEAS



SUGAR BEET



BRASSICAS  
(CAULIFLOWER, BROCCOLI,  
BRUSSELS SPROUTS...)



MAIZE



FLAX



A photograph of three young people (two women and one man) smiling and eating burgers outdoors. The image is overlaid with a semi-transparent blue filter. The text 'bringing excitement to the food business' is written in large, white, sans-serif font across the center of the image.

# bringing excitement to the food business

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